

SECTION B
PART A PRICE PROPOSAL
FORM OF PRICE PROPOSAL

This constitutes the undersigned Offeror's price proposal for the base contract and options for furnishing and delivery of Equipment for Orange Line Cars, Red Line Cars, Capital Spares, Manuals, Diagnostic Test Equipment and Training Aids, including all materials, services and costs for freight and insurance to MBTA Facilities in the greater Boston area, as provided in the contract provisions (Contract Provisions) of Request for Proposals No. CAP 27-10 (RFP), Specification No. VE-10-036 (Contract Specification), and all applicable Addenda (Solicitation Documents).

Proposal No. : CAP 27-10

Name of Offeror: CSR Qingdao Sifang Co., Ltd.

Business Address: No.88 Jinhongdong Road, Chengyang District, Qingdao, China

Address where Notification: No.88 Jinhongdong Road, Chengyang District, Qingdao, China
should be sent

Telephone No.: +86 532 8780 5809 Facsimile Number: +86 8780 5810

E-mail No.: lt@cqsfc.com

The undersigned proposes to furnish equipment, materials, and services in accordance with the Solicitation Documents for the RFP to which this Proposal Form is attached, at the following prices, subject to all applicable terms and conditions in the Solicitation Documents.

The undersigned has specified a unit price, in both words and figures in United States dollars (no cents) for each item for which a quantity is given, including all options, and identifies the products of the respective unit prices and quantities, written in figures in the column provided for that purpose and the total amount of the Price Proposal obtained by adding the amounts of the several items.

All words and figures shall be in black ink or in typewritten form. In case of a discrepancy between the unit prices written in words and unit prices written in figures, the written words shall govern.

The prices for any item include full compensation for all materials, equipment tools, labor, premiums on bonds, and all other direct and indirect costs necessary to complete the items to the satisfaction of the Authority.

The prices are net, not subject to discount, and shall include all royalties and costs arising from patents, trademarks and copyrights involved in any way with the work.

The prices include the cost of all applicable taxes, customs, duties, freight and transportation, and insurance for delivery of all items to MBTA Facilities in the greater Boston area.

The undersigned certifies that the prices offered in this Price Proposal do not exceed the prices quoted to any other customer of the Offeror for comparable Vehicles, Capital Spare Parts, manuals, diagnostic test equipment and training aids.

The undersigned further understands and agrees that if its Price Proposal is accepted, the prices offered, including those prices offered for options, shall remain firm and not subject to change, escalation or increase, except as provided under the term and conditions of the Contract.

If upon receipt of the Offeror's Price Proposal, the MBTA determines that it requires certified cost or pricing data from the Offeror in order to conduct a price reasonableness and realism analysis, the undersigned agrees that it will submit and/or make available cost or pricing data (as that term is defined in 48 C.F.R. Part 2.101) within four (4) working days of a request to do so by the Authority.

The undersigned acknowledges that this Price Proposal is prepared as if it is a best and final offer, and that the Authority has reserved the right to make award to offers submitted in response to the RFP without conducting negotiations and seeking best and final offers.

The undersigned acknowledges that the Price Proposal shall be valid for one hundred and eighty (180) days from date of proposal submittal. If the Authority requires additional time for its review, the Authority reserves the right to extend the validity of the proposal in thirty (30) day increments. Prices submitted remain in effect as originally submitted.

This Proposal is made this 15 day of May, 2014, and executed by the undersigned:



(IF AN INDIVIDUAL)

Signature of Offeror _____

Business Address _____

Federal Identification/Social Security No. _____

(IF A PARTNERSHIP)

Firm Name _____

BY* _____

Title: _____

Business Address _____

Federal Identification/Social Security No. _____

Name(s) and Address(es) of all Partners of the Firm: _____

(IF A CORPORATION)

Corporation Name _____ CSR Qingdao Sifang Co., Ltd. _____

BY* _____ Ma Qiang _____

Title _____ Assistant Director, Marketing Department, Overseas Business Division _____

Business Address _____ No.88 Jinhongdong Road, Chengyang District, Qingdao, China _____

Federal Identification/Social Security No. _____ N/A _____

***IMPORTANT:** As provided in Section A1.07B, attach to Cover Letter proof of authority of
Officer or Agent to sign Proposal.

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Proposal No. : CAP 27-10

Name of Offeror: CSR America, Inc.

Business Address: 300 N. LaSalle Street, Suite 2240, Chicago, IL60654

Address where Notification: 840 Arbordale Lane, Wexford, PA 15090
should be sent

Telephone No.: +1 412 417 5462 Facsimile Number: +1 724 934 9372

E-mail No.: mike.pracht@prachtconsult.com

The undersigned proposes to furnish equipment, materials, and services in accordance with the Solicitation Documents for the RFP to which this Proposal Form is attached, at the following prices, subject to all applicable terms and conditions in the Solicitation Documents.

The undersigned has specified a unit price, in both words and figures in United States dollars (no cents) for each item for which a quantity is given, including all options, and identifies the products of the respective unit prices and quantities, written in figures in the column provided for that purpose and the total amount of the Price Proposal obtained by adding the amounts of the several items.

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(IF AN INDIVIDUAL)

Signature of Offeror _____

Business Address _____

Federal Identification/Social Security No. _____

(IF A PARTNERSHIP)

Firm Name _____

BY* _____

Title: _____

Business Address _____

Federal Identification/Social Security No. _____

Name(s) and Address(es) of all Partners of the Firm: _____

(IF A CORPORATION)

Corporation Name _____ CSR America, Inc. _____

BY* _____ Ma Qiang _____

Title _____ Assistant Director, Marketing Department, Overseas Business Division, _____ CSR Qingdao Sifang Co., Ltd. _____

Business Address _____ 300 N. LaSalle Street, Suite 2240, Chicago, IL 60654 _____

Federal Identification/Social Security No. _____ 33-1218972 _____

***IMPORTANT:** As provided in Section A1.07B, attach to Cover Letter proof of authority of
Officer or Agent to sign Proposal.